



Online Media Buyer/ Sales Representatives

Ref. Number: L/OMBSR

About us:

We are a global lead generation network, connecting advertisers with publishers to reach millions of profitable customers. With over 6 years of industry experience, Lidango team has worked on every possible online market. From CPA leads to CPC and CPM bidding, we generate hundreds of thousands of leads on daily basis.

We offer attractive career opportunities for ambitious professionals, who aim for excellent development opportunities.

What about your responsibilities:

- Research international websites and agencies;
- Negotiate pricing and acquire inventory on a CPA, CPM and CPL basis for banners, email, pop-up and other direct response inventory;
- Establish, negotiate and develop profitable online media relationships.

Your skills and experience:

- Fluent English is a must - both verbal and written – preferable native speaking or with experience in communication with native speaking persons;
- Other languages are an advantage;
- Experience in sales, online advertising or relevant;
- Strong phone presence and ability to negotiate pricing;
- Detail-oriented and precise, self-motivated and able to work independently;
- Comfortable in a competitive, high-performance, and target-driven environment.

What we offer:

- An excellent salary;
- An excellent working environment;
- A young and friendly team to work with;
- A challenging job that requires a variety of skills and good self-confidence.

To apply for this position, please send your CV to careers@lidango.com

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Only shortlisted candidates will be contacted.

All applications will be treated in confidence.