

## **Business Development with English**

**Ref. Number: L/BDE**

### **About us:**

We are a global lead generation network, connecting advertisers with publishers to reach millions of profitable customers. With over 6 years of industry experience, Lidango team has worked on every possible online market. From CPA leads to CPC and CPM bidding, we generate hundreds of thousands of leads on daily basis.

We offer attractive career opportunities for ambitious professionals, who aim for excellent development opportunities.

### **What about your responsibilities:**

- Gathering data for local market about e-commerce of different products; local regulations;
- Communicate with local companies;
- Negotiate terms and prices;
- Products development - planning, coordination, monitoring the implementation of the products to local market;
- Analyze and report product success.

### **Your skills and experience:**

- At least two years of professional experience of the area of sales, research, negotiating;
- Fluency in English – both spoken and written - at least 2 years of extensive usage of the language – preferably in communication with native speakers;
- Strong familiarity with online advertising and marketing models;
- Excellent written communication and presentation skills.

### **What we offer:**

- An excellent salary;
- An excellent working environment;
- A young and friendly team to work with;
- A challenging job that requires a variety of skills and good self-confidence;
- Opportunity for you to use and develop your language.

**To apply for this position, please send your CV to [careers@lidango.com](mailto:careers@lidango.com)**

**Please do not forget to point the Ref. Number: L/BDE**

**Only shortlisted candidates will be contacted.**

**All applications will be treated in confidence.**